

University of Lynchburg - Bachelor of Science in Sport Management

Associate Transfer Degree Plan in Business Administration

COURSE REQUIREMENTS

Complete at VCCS				Complete at Lynchburg		
BACHELOR'S DEGREE REQUIREMENT	SATISFIED BY			BACHELOR'S DEGREE REQUIREMENT		
Course	Credits	CC Course	Notes	Course	Credits	Notes
No Transfer Credit	1-2	SDV 100 College Success Skills or 101 Orientation		SPMG 215	3	
ENGL 110	3	ENG 111 College Comp I		SPMG 260	3	
ENGL 123W	3	ENG 112 College Comp II	Transfers as ENGL 123	SPMG 270W	3	
Fine Arts and Humanities Requirement	3	Any of the following from UCGS Art or Humanities Arts: ART 100, CST 130, CST 151, MUS 121, MUS 226 Humanities: HUM 220, PHI 220	These two courses must come from two different disciplines.	SPMG 340	3	
Fine Arts and Humanities Requirement	3	Any UCGS Art or Humanities (choose from a category not taken above), or Lit Literature: ENG 245 or 246		SPMG 353	3	
Fine Arts and Humanities Requirement	3	Any of the following from UCGS History: HIST 101, 102, 111, or 112	Transfers as HIST 103	SPMG 368	3	
ECON 202	3	ECO 201 Macroeconomics	Covers Social Science Literacy Requirement	SPMG 370	3	
Scientific Literacy Requirement	4	Any of the following from UCGS Natural Sciences: BIO 106, CHM 101, CHM 111, CHM 112, ENV 121, ENV 122, GOL 105, GOL 106, GOL 110, PHY 100, PHY 201, PHY 202, PHY 241, PHY 242	CHM 101, GOL 105, GOL 106, GOL 110, and PHY 100 are not recommended for science-based majors	SPMG 420	3	

Elective	3-4	MTH 161 Precalculus I		SPMG 441	3	
ECON 201	3	ECO 202 Microeconomics		SPMG 415	6-12	
COMM 101	3-4	CST 100 Public Speaking or CST 110 Human Comm		Sociocultural Course	3	SPMG 265, 275, or 285
Elective	3	ACC 211 Accounting I		Business Elective	3	Any ACCT, BUAD, ECON, FIN, MGMT, or MKTG course 200+ *It is assumed that ECON 202 will cover the second Elective requirement
ACCT 200	3	ACC 212 Accounting II		General Electives	18-21	
BUAD 100	3	BUS 100 Intro to Business				
Elective	3	BUS 224 Business Stat				
Elective	3	BUS 240 Business Law				
MGMT 260 Elective Elective Elective Elective MKTG 209	3	Select one course from: BUS 200 Management, BUS 274 Entrepreneurship, BUS 227 Business Analytics, BUS 270 Interpersonal Dynamics, BUS 280 International Business, ITE 140 Spreadsheets, MKT 201 Intro to Marketing	BUS 200 Recommended			
MGMT 260 Elective Elective Elective Elective MKTG 209	3	Select one course from: BUS 200 Management, BUS 274 Entrepreneurship, BUS 227 Business Analytics, BUS 270 Interpersonal Dynamics, BUS 280 International Business, ITE 140 Spreadsheets, MKT 201 Intro to Marketing	MKT 201 Recommended			
MATH 106 Elective/MATH 102 MATH 102	Up to 9	Any course listed above, MTH 154 Quantitative Reasoning, MTH 161/162 Precalc I/II, or MTH 167 Precalc with Trig	Covers Quantitative Reasoning requirement			
CREDITS PRE-TRANSFER: 60-62				CREDITS POST-TRANSFER: 60		

TRANSFER GUIDANCE

Guaranteed Admission Agreement: University of Lynchburg

By meeting the following criteria, you are guaranteed admission into the University of Lynchburg.

This agreement does not guarantee your enrollment in any specific major.

- Graduate from a transfer-oriented degree program at a Virginia community college
- Graduate with a cumulative GPA of 2.0 or higher
- Submit an official transcript showing completion of the associate degree

Please visit the TransferVirginia.org portal to find course requirements for different majors (Transfer Tools) and **Transfer Guides** that outline course requirements for specific majors. (Resource Center)

IMPORTANT LINKS & DATES:

- **Transfer Information:** <https://www.lynchburg.edu/undergraduate-admission/for-applicants/transfer-and-access-adult-student-guide/>
- Apply by July 31 for Fall semester
- Apply by December 19 for Spring semester
- **Admission Application:** <https://www.lynchburg.edu/undergraduate-admission/for-applicants/how-to-apply/transfer-application-steps/>
- **Financial Aid:** <https://www.lynchburg.edu/undergraduate-admission/financial-aid/>
- **FAFSA - Free Application for Federal Student Aid:** Apply at studentaid.gov

WHAT SHOULD I CONSIDER WHEN SELECTING COURSES?

- Create a schedule for all required courses, pay attention to prerequisites and when courses are offered, complete your first math and English courses in your first year. For help, see Transfer Steps and Resource Center at www.TransferVirginia.org
- Connect with an advisor at your community college and University of Lynchburg within your first year. College Connect available in your account at www.TransferVirginia.org

IS THIS DEGREE RIGHT FOR ME?

- Start an exciting journey by studying sport management at the University of Lynchburg! This isn't just a degree; it's your chance to step into the world of sport — a sector full of opportunities to learn and grow, and exciting challenges to overcome.
- Our program covers everything about sport. You'll learn about its history and understand how it affects our society. Plus, you'll discover how to manage and promote sports teams and organizations, whether they're in your local community, a college, or the professional leagues.
- And, our classes don't just teach you from books, they show you how to use what you've learned in real life. Our degree will help you learn how to handle the fast-paced world of sport management, and be an essential part of its future.

WHAT IS THE IMPACT ON MY DEGREE OF WORK I HAVE ALREADY COMPLETED?

- **Associate Transfer Degree Completion:** Fulfills the majority of DELL General Education courses. DELL 400W: Senior-Year Seminar is still required.
- **Dual Enrollment – Completion of Associate Degree in HS:** Lynchburg does not differentiate between an Associate degree earned through a Dual Enrollment program and one earned in attendance at a VCCS institution
- **Credit for Prior Learning:** AP, IB, CLEP, and DANTES are evaluated for credit
- **Catalog Year:** Catalog year is determined by the first semester attended at the University of Lynchburg

IS THIS COLLEGE RIGHT FOR ME?

- University of Lynchburg (known as Lynchburg College until 2018) is a small, private university in Lynchburg, Virginia offering more than 100 academic programs including master's and doctoral level degrees.
- Lynchburg is a welcome and inclusive community open to all students seeking to be an active part of engaged learning, developing mentoring relationships with faculty, participating in student life and community service on and off campus in an effort to be responsible citizens now and in the future.
- Scholarships and financial aid are awarded to all students and are often equal to the cost of attending a public university.
- Recognized as one of forty colleges that change lives in the book "Colleges That Change Lives" which has brought national recognition to UL, we are also recognized in US News & World Report and Princeton Review.

Learn more about our college at www.TransferVirginia.org

DID YOU KNOW THAT...

- Completing your Associate transfer degree satisfies the majority of your DELL general education requirements and increases the chance of completing your bachelor's degree?
- Exceeding 3 years or 90 credits at your community college means you may have exhausted your financial aid at that college and have limited your future financial aid at the University of Lynchburg?
- Up to 76 credits are eligible for transfer at the University of Lynchburg? Priority will be given to major courses, minor courses, and general education courses covered from transfer credit.

WHAT CAN I DO WITH THIS DEGREE?

Common careers include the following:

- Athlete development specialist: \$55,347
- Athletic director: \$64,387
- Contract negotiation manager: \$89,482.
- Facilities manager: \$111,392

- Operations manager: \$112,690
- Public relations/marketing manager: \$118,490
- Sports agent: \$59,828

Explore possible careers, salaries, and job outlook at www.TransferVirginia.org

PROGRAM SUCCESSES & HIGHLIGHTS

What are our alumni doing?

- Group ticketing sales, Frederick Keys, Class A Minor League affiliate of the Baltimore Orioles.
- Operations Manager at Shriners Hospitals for Children Open, PGA Tour Event, Las Vegas, Nev.
- Corporate Sales Manager, Richmond International Raceway, NASCAR, Richmond, Virginia.
- Athletic Ticket Sales, University of Maryland, Baltimore/D.C. area.
- Director of Wisconsin True Lacrosse, Hartland, Wis.
- Operations Director, Virginia Amateur Sports, Subway Commonwealth Games, Roanoke, VA.
- Assistant Director of Athletics for Marketing and Promotions, Virginia Tech, Blacksburg, Va.
- Public Relations Associate, Buffalo Communications, Ashburn, Va.
- Assistant Director of Recreation & Wellness – Intramural & Club Sports, Morrow, Ga.
- Academic Advisor, Virginia Commonwealth University, Richmond, Va.
- Co-Coach/Trainer at Iron Tribe Fitness, Chattanooga, Tenn.
- Assistant General Manager, Prince William Golf Course, Manassas, Va.

WHAT ARE MY CHANCES FOR GETTING ACCEPTED?

Any prospective student applying to the University of Lynchburg who meets the GAA criteria will automatically be accepted. Students who do not fall under the GAA agreement will still be accepted if their GPA is at least 2.0.

Learn more about applying at www.TransferVirginia.org

DO MORE WITH YOUR DEGREE!

- The field of sport management appears to be expanding. The U.S. Bureau of Labor Statistics predicts about 160,600 new jobs in the sports and entertainment fields between 2020 and 2030. That indicates a 22% growth rate, driven by an increasing interest in sports. Looks like the prospects are promising for professionals in sports management!
- The bottom line: A degree in sport management can unlock many opportunities. You could also think about getting another professional degree, like an MBA in sport management, to improve your job chances even more. Your potential in this field is limitless.

OTHER THAN CLASSES, ARE THERE OTHER PROGRAM REQUIREMENTS?

- An internship requirement is built into the required courses